

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE
LENDER RANKING BY TOTAL **NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:		FY 2020		10/01/2019-2/29/2020			
1	Wells Fargo Bank, National Association	21	\$ 1,430,100	64	Virginia CU, Inc.	1	\$ 249,000
2	Truist Bank	14	\$ 10,093,600	65	Pioneer Bank	1	\$ 236,000
3	Atlantic Union Bank	13	\$ 4,716,700	66	Pacific City Bank	1	\$ 200,000
4	Live Oak Banking Company	11	\$ 15,910,000	67	Hanmi Bank	1	\$ 192,000
5	Manufacturers and Traders Trust Company	10	\$ 988,000	68	HomeTrust Bank	1	\$ 177,000
6	Southern Bank and Trust Company	8	\$ 3,689,000	69	Bank of Charles Town	1	\$ 160,000
7	Stearns Bank National Association	8	\$ 1,008,000	70	West Town Bank & Trust	1	\$ 150,000
8	Newtek Small Business Finance, Inc.	7	\$ 2,648,200	71	National Bank of Blacksburg	1	\$ 140,000
9	First Home Bank	7	\$ 1,892,000	72	Freedom First FCU	1	\$ 125,000
10	First Bank and Trust Company	7	\$ 1,838,500	73	Celtic Bank Corporation	1	\$ 100,000
11	Towne Bank	6	\$ 2,236,000	74	Pendleton Community Bank, Inc.	1	\$ 100,000
12	Sonabank	6	\$ 1,737,800	75	University of Virginia Community CU, Inc.	1	\$ 65,000
13	Five Star Bank	5	\$ 1,575,000	76	TD Bank, National Association	1	\$ 50,000
14	Chesapeake Bank	5	\$ 1,457,000	77	Spirit of Texas Bank, SSB	1	\$ 30,000
15	Bayport Credit Union	5	\$ 1,006,000		TOTALS	226	\$118,898,400
16	United Midwest Savings Bank, National Assoc	4	\$ 4,378,000				
17	Atlantic Capital Bank, National Association	4	\$ 1,880,000		TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
18	Blue Ridge Bank, National Association	4	\$ 1,740,000	1.	Wells Fargo Bank, National Association	21	\$ 1,430,100
19	Village Bank	4	\$ 793,900	2.	Truist Bank	14	\$ 10,093,600
20	Bank of America, National Association	3	\$ 5,395,500	3.	Atlantic Union Bank	13	\$ 4,716,700
21	VCC Bank	3	\$ 1,850,000	4.	Live Oak Banking Company	11	\$ 15,910,000
22	MVB Bank, Inc.	3	\$ 430,300	5.	Manufacturers and Traders Trust Company	10	\$ 988,000
23	Bank of George	2	\$ 3,090,000				
24	BankUnited, National Association	2	\$ 2,780,000		COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
25	Readycap Lending, LLC	2	\$ 2,610,000	1.	First Home Bank	7	\$ 1,892,000
26	Skyline National Bank	2	\$ 2,021,500	2.	United Midwest Savings Bank, National Assoc	4	\$ 4,378,000
27	Bancorp Bank	2	\$ 905,400	3.	VCC Bank	3	\$ 1,850,000
28	Bank of Hope	2	\$ 810,000	4.	Bank of George	2	\$ 3,090,000
29	Langley FCU	2	\$ 604,000	5.	New Horizon Bank, National Association	2	\$ 145,100
30	1st Advantage FCU	2	\$ 591,000				
31	Cadence Bank, National Association	2	\$ 400,000		INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
32	Fulton Bank, National Association	2	\$ 318,000	1.	Southern Bank and Trust Company	8	\$ 3,689,000
33	First Savings Bank	2	\$ 205,000	2.	Stearns Bank National Association	8	\$ 1,008,000
34	New Horizon Bank, National Association	2	\$ 145,100	3.	First Bank and Trust Company	7	\$ 1,838,500
35	Central Virginia FCU	2	\$ 90,000	4.	Sonabank	6	\$ 1,737,800
36	Firsttrust Savings Bank	1	\$ 3,500,000	5.	Five Star Bank	5	\$ 1,575,000
37	Bank of Clarke County	1	\$ 3,165,000				
38	MINT National Bank	1	\$ 2,950,000		MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
39	Customers Bank	1	\$ 2,876,000	1.	Wells Fargo Bank, National Association	21	\$ 1,430,100
40	First Internet Bank of Indiana	1	\$ 2,565,000	2.	Truist Bank	14	\$ 10,093,600
41	Community Bank of Chesapeake	1	\$ 2,498,000	3.	Atlantic Union Bank	13	\$ 4,716,700
42	Citizens Bank	1	\$ 2,005,000	4.	Live Oak Banking Company	11	\$ 15,910,000
43	First Chatham Bank	1	\$ 1,510,000	5.	Manufacturers and Traders Trust Company	10	\$ 988,000
44	John Marshall Bank	1	\$ 1,465,000				
45	National Cooperative Bank, National Associa	1	\$ 1,400,000		CREDIT UNIONS	#	\$
46	First Western SBLC, Inc	1	\$ 1,052,000	1.	Bayport Credit Union	5	\$ 1,006,000
47	Umpqua Bank	1	\$ 1,015,500	2.	Langley FCU	2	\$ 604,000
48	Hana Small Business Lending, Inc.	1	\$ 1,000,000	3.	1st Advantage FCU	2	\$ 591,000
49	Pinnacle Financial Partners, Inc.	1	\$ 791,000	4.	Central Virginia FCU	2	\$ 90,000
50	Greater Community Bank	1	\$ 607,000	5.	DuPont Community CU	1	\$ 290,000
51	FVCbank	1	\$ 578,000				
52	Uwharrie Bank	1	\$ 536,300		CERTIFIED DEVELOPMENT COMPANIES (by NUMBERS)	#	\$
53	Old Point National Bank of Phoebus	1	\$ 504,000	1.	504 Capital Corporation	26	\$10,194,000
54	Virginia National Bank	1	\$ 486,000	2.	Business Finance Group, Inc.	23	\$22,612,000
55	First National Bank (Altavista)	1	\$ 455,000	3.	Rappahannock Economic Development Corporati	6	\$4,681,000
56	Citizens and Farmers Bank	1	\$ 424,000				
57	Bay Port State Bank	1	\$ 373,000		504 - FIRST TRUST LENDERS (by NUMBERS)	#	\$
58	Capital Bank, National Association	1	\$ 350,000	1.	Southern Bank and Trust Company	8	\$4,565,550
59	Pinnacle Bank	1	\$ 350,000	2.	Atlantic Union Bank	7	\$5,027,500
60	PNC Bank, National Association	1	\$ 340,000	3.	Towne Bank	6	\$2,701,156
61	Virginia Partners Bank	1	\$ 300,000	4.	Chesapeake Bank	5	\$2,211,500
62	DuPont Community CU	1	\$ 290,000	5.	Truist Bank	3	\$1,476,250
63	Seacoast National Bank	1	\$ 275,000				