The Business of Food Conference 2015 Sponsorship Opportunities

Sponsorship Levels	Connoisseur ¹	Gastronome ¹	Epicurean ¹	Locavore	Top Chef	Sous Chef
Sponsorship Benefits	\$5,000*	\$3,000*	\$1,000*	\$500*	\$250*	\$100*
Recognition in all Pre-conference Print marketing	9					
Recognition in all Pre-conference Electronic marketing (E-blast, social media, etc.)	•	•	•			
Logo w/link to Sponsor website on TBoF Conference website			8			
Logo on TBoF Conference website				8	8	
Line listing on TBoF Conference website						8
Use of Conference logo on Sponsor's website Mar '15-Mar '16				8	8	
Distribution of Conference Bag/Tote w/Sponsor logo (sponsor must provide the printed bags/totes 2 weeks prior to event)						
Opportunity to contribute one (1) item of practical value to be						
included in TBoF Conference Bag (sponsor must provide items 2	۵		۵			
weeks prior to conference)	•				•	
Firm logo on Front Cover of Conference Program	9					
Firm name, logo, and URL in Conference Program	۹					
Firm name and address in Conference Program			9	9	8	8
Firm logo on Back Cover of Conference Program						
Ad inside Conference Program; Camera ready ad in jpg format due at SBDC by June 10, 2015	Full page	½ page	¼ page	1/8 page	Line Listing	Line Listing
Opportunity to introduce Keynote speaker						
Recognition/thanks in conference opening and closing	9	8				
6' exhibitor table (without tablecloth or skirt); 2 chairs. Sponsors	•					
are responsible for set-up/tear down at designated times	9	•	•	*		
Priority booth space selection	9					
Firm logo and/or name on Conference sponsor signage in Lobby			8	8		
Opportunity to sponsor special Event Activity (See below)	9		8			
Fee-waived registration slots (including lunch) \$99 value each	8	5	3	1	1	0

^{*} Firms purchasing sponsorships for both **The Business of Food Conference** and **What's Cooking** will receive a 10% discount on each sponsorship

The Business of Food Conference 2015 Sponsorship Opportunities

¹ Additional Event Sponsorships available only to Connoisseur, Gastronome, and Epicurean Sponsors	Breakfast \$500	Morning Break \$250	Lunch \$1,500	Afternoon Break \$250
Opportunity to display one 30" x 42" board with easel, or pop-up retractable banner, roughly 30"-36" wide and 7' tall at the special event. Sponsors are responsible for preparation, shipping and setup.	•		•	
Tabletop sign if logistically possible, prepared by Conference Coordinator		•	•	
Listed in Conference Program as Event Sponsor next to event description	•	•	•	•
Verbal recognition from the podium as the Event Sponsor	•	•	•	•

ADVERTISING OPPORTUNITIES FOR NON-SPONSORS!

½ Page, Color Ad inside conference program: \$500 1/4 page, Color Ad inside conference program: \$250

1/8 Page, Black and White Ad inside conference program - For Profits: \$ 100.00 1/8 Page, Black and White Ad inside conference program - Non Profits: \$ 50.00

To discuss your sponsorship opportunities for the 2015 Business of Food Conference, contact

Betty Hoge, Central Virginia Small Business Development Center, bhoge@cvsbdc.org 434.295.8198

or

Joyce Krech, Shenandoah Valley Small Business Development Center, krechjh@jmu.edu 540.568.3227